



**Elliott M. Ross, CCIM**

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**Professional & Charitable Affiliations**

- **Certified Commercial Investment Member (CCIM®)**
- **President's Council, Florida West Coast CCIM**
- **Florida Gulfcoast Commercial Association of Realtors (FGCAR)**
- **Pinellas PRO/Mid-Florida MLS**
- **International Council of Shopping Centers (ICSC)**
- **Real Estate Investment Council (REIC)**
- **Board of Directors, National Association of Industrial & Office Parks (NAIOP) (2007-Present)**
- **Westshore Alliance Member**
- **Advisory Board—Dept. of Economics, University of Wisconsin (2014-2018)**
- **Board of Directors, Synovus Bank (2014-Present)**
- **Chairman (10/11 - 09/12), Board of Directors (2001-2013) PARC**
- **Board of Directors (2008 - present), Chi Chi Rodriguez Youth Foundation**
- **Member Bascom Hill Society, University of Wisconsin Foundation**
- **Participating Member/Pilot, Angel Flight Southeast and Veterans Airlift**

Ross Realty Group, Inc.  
 3902 Henderson Blvd., Suite 203  
 Tampa, FL 33629

Elliott M. Ross, CCIM, is the Founder and President of Ross Realty Group, Inc. and Ross Consulting Group, Inc. The Ross Realty Group, Inc. was established in 1989 as a full service real estate company that leased and managed over three million square feet of commercial properties in the Tampa Bay area when, in 2013, he sold the business portfolio to RMC Property Group in Tampa. He became the Managing Director of the RMC Ross Realty division of RMC. He closed over \$60 million in sales transactions during his three years with RMC. In July 2016, RMC suddenly closed the office. After a year as an agent with Ciminelli Real Estate Services, Elliott reopened his own office in August of 2017. He wrapped up 2018 with over \$30 million in closed transactions. Elliott has over 45 years of experience as a broker representing financial institutions, owners associations and individual owners in all types of commercial transactions.

**AREAS OF SPECIALIZATION**

- Sale of Office, Industrial, Retail properties and Land
- Asset/Portfolio Management
- Lender REO Representation & Receivership

**EDUCATION / EXPERIENCE**

- Bachelor of Arts in Economics, University of Wisconsin, 1974
- Continental Western Life Insurance
- Gallery of Homes Real Estate
- Investment Services, Inc. - Madison, Wisconsin, 1979
- Clark-Biondi Realty - Tampa, FL, 1983
- Ross Realty Group, Inc. - Tampa, FL, 1989
- RMC Ross Realty LLC—Tampa, FL, 2013
- Ciminelli Real Estate Services—Tampa, FL, 2016
- Ross Realty Group, Inc., 2017 to present

**HONORS & AWARDS**

- Honored with the 2014 "Humanitarian of the Year" Award by Tom James, Board Chair of the Chi Chi Rodriguez Youth Foundation
- Received the Henry Blanton Lifetime Achievement Award from the Florida Gulfcoast Commercial Association of Realtors (FGCAR) in 2009. Award is in recognition of "sustained maximum performance as well as long term contributions to the real estate industry."
- Received the National Award for Outstanding Professional Achievements in the Commercial Real Estate Industry from the Realtors Commercial Alliance of the National Association of Realtors in 2009.
- Regional Retail Top Producer and #3 Investments in 2017
- Received the 2014 FGCAR Pinnacle Award for Top General Brokerage Producer, 2013 FGCAR Pinnacle Award for Top Retail Producer, 2012 FGCAR Pinnacle Award for #1 Regional Top Producer for Investment Properties, 2011 FGCAR Pinnacle Award for Retail Top Producer #1, 2010 FGCAR Pinnacle Award for Regional Top Producer #3 and 2009 FGCAR Pinnacle Award for Top Producer for Investment Sales. Eight-time Pinnacle Award recipient. FGCAR President, 2006.
- Named FGCAR "Broker of the Year" in 2005 and 2014
- Awarded CoStar "Power Broker" eight times over the last decade
- Received 2007 "Philanthropist of the Year" from Pinellas Association for Retarded Children (PARC)
- Past District 6 Vice President of Florida CCIM Chapter
- Inducted into "Wall of Fame" at Hudson High School, Wisconsin (2014)

**TRANSACTION HIGHLIGHTS**

- Chart House / Rocky Point, Tampa; 4.57 acres; sold for \$11,750,000 in 2017
- Represented Seller in sale of Harbourside Office Center, sold for \$17,192,000 in 2017
- Represented Seller in sale of Bank of America Bldg. on Gandy Blvd., \$2,800,000 in 2016
- Represented the owner in the \$13,400,000 sale of a 145,551 SF Mixed-Use Investment Portfolio in the USF area of Tampa, closing in December of 2012 (approximately 3 months from listing agreement to closing)
- Represented Stearns Bank on the Note Sale for the 62,000 SF Centres office building in the summer of 2012
- Represented the lender in the sale of Watermark 5 & 7 in the Westshore area of Tampa, closing in April of 2012 (less than three weeks following the accepted offer) for \$3,750,000
- Represented a major national financial institution in the disposition of 28 residential lots at the Orlando-area Ginn Reunion Resort in approximately 4 months from inception to closing for \$2,500,000
- Represented client in the purchase of Westshore 500 in Tampa, FL. Transaction closed at \$20,100,000



**OFFICE**

<i>Sale</i>	<i>Contract</i>
Westshore 500, Tampa	20,100,000
9700 MLK Blvd., St. Petersburg—2016	2,900,000
28050 Hwy. 19 N., Clearwater	10,200,000
5340 Kennedy Blvd., Tampa	4,603,000
110 Hoover, Tampa	2,903,500
4800, 4400, 4600 & 4825 140th, Clearwater	17,150,000
Raymond James Office Park, Largo	2,650,000
14255 49th St. N., Clearwater	10,200,000
Watermark 1, 2, 4, 5 & 7, Tampa	15,500,000
Centres at Feather Sound, Clearwater	3,071,000
Harbourside Office, Clearwater—2017	17,192,000
5422 Bay Center, Tampa	3,482,000
101 S. Hoover Blvd., Tampa—2017	2,400,000
3903 Northdale Blvd., Tampa	9,660,000
6735 Crosswinds Dr., St. Petersburg—2017	1,500,000
3105 W. Waters Ave., Tampa	2,325,000
2605 Enterprise Rd., Clearwater	5,650,000
33920 US Hwy 19 N., Clearwater	5,600,000
1501 S. Church Ave (Mangrove) Tampa-2017	3,150,000
2963 Gulf to Bay, Clearwater—2017	2,700,000
3707 W. Cherry St., Tampa— 2020	3,200,000

**Lease / Tenant Representation**

**Contract**

Wellcare, 6800 N Dale Mabry, Tampa	4,055,710
Prof. Surveys, Spectrum Tech Park-2016	1,498,604
Hays Ins., 1000 S. Pine Island Rd., Plantation	1,239,086
Bouchard Ins., Tampa Commons, Tpa—2017	1,654,000
1255 Cleveland St., Clearwater	1,764,839

**LAND**

**Sale - Industrial Sites**

**Contract**

5053 126th Ave. N., Clearwater	1,400,000
13910 N Nebraska, Tampa	600,000
Ridge and Little Rd, Port Richey—2017	650,000

**Sale - Retail & Residential Sites**

**Contract**

3011 W. Gandy Blvd., Tampa	2,700,000
Gunn Hwy & Normandie, #6, Tampa	765,000
Florida/Nebraska Ave., Publix, Tampa	3,000,000
8220 N. Dale Mabry, Walmart, Tampa	5,525,000
Urban Retail Outparcel, Tampa	1,000,000
28 Residential Lots, Reunion	2,500,000
2201 Tyrone Blvd., St. Petersburg—2016	875,000

**INDUSTRIAL**

<i>Sale</i>	<i>Contract</i>
7301 114th Ave. N., Clearwater	4,575,000
12485 44th & 4477 22nd, Clearwater	4,075,000
13521 Prestige Pl., Oldsmar—2017	2,250,000
Douglas Rd. Industrial, Oldsmar	1,100,000
6529 54th Ave. N., St. Petersburg	2,100,000
11999 49th St. N., Clearwater	1,650,000
Cross Bayou Industrial, Clearwater	2,750,000

**RETAIL**

<i>Sale</i>	<i>Contract</i>
1501-1915 E. Fowler Avenue, Tampa	13,400,000
6402-6520 N. US Hwy 41, Apollo Beach	10,175,000
8344-8406 Little Rd., New Port Richey	3,200,000
3899 Ulmerton Road, Clearwater	1,800,000
217 Apollo Beach, Tampa	3,130,000
5403 N. Church St., Tampa	2,775,000
1805 E. Fowler Avenue, Tampa—2017	5,186,900
5501 Roosevelt Blvd., Clearwater	1,955,000
10601 US Hwy 19, Clearwater	6,250,000
5681 Fowler Ave., Tampa	5,075,000
1300 34th St., St. Petersburg	1,850,000
3801 Gandy Blvd., Tampa	2,400,000
4350 6th Street S., St. Petersburg	2,600,000
1733 W. Fletcher, Tampa	2,175,000
7210 Ulmerton Rd., Largo	3,000,000
43560 6th St., St. Petersburg	3,700,000
San Martin Retail Center, St. Petersburg	1,400,000
Hampton Center, Clearwater	2,400,000
Van Dyke Crossings, Lutz	1,350,000
6730 22nd Ave N., St. Petersburg-2017	1,650,000
Streetside Little Rd.SC, New Port Richey	1,600,000

**Lease**

**Contract**

Dale Mabry Crossings, Tampa	725,935
Lakeview Shopping Ctr., St. Petersburg	400,271
Dunkin Donuts, New Port Richey—2016	703,653

**HOTEL / MULTI-FAMILY**

<i>Sale</i>	<i>Contract</i>
Chart House/Rocky Point, Tampa—2017	11,750,000
326 1st Ave. N, St. Petersburg	910,000
Travelodge Maingate, Kissimmee	3,500,000
Sheldon Rd/Thomas Ln., Tpa 2015-2017	3,600,000