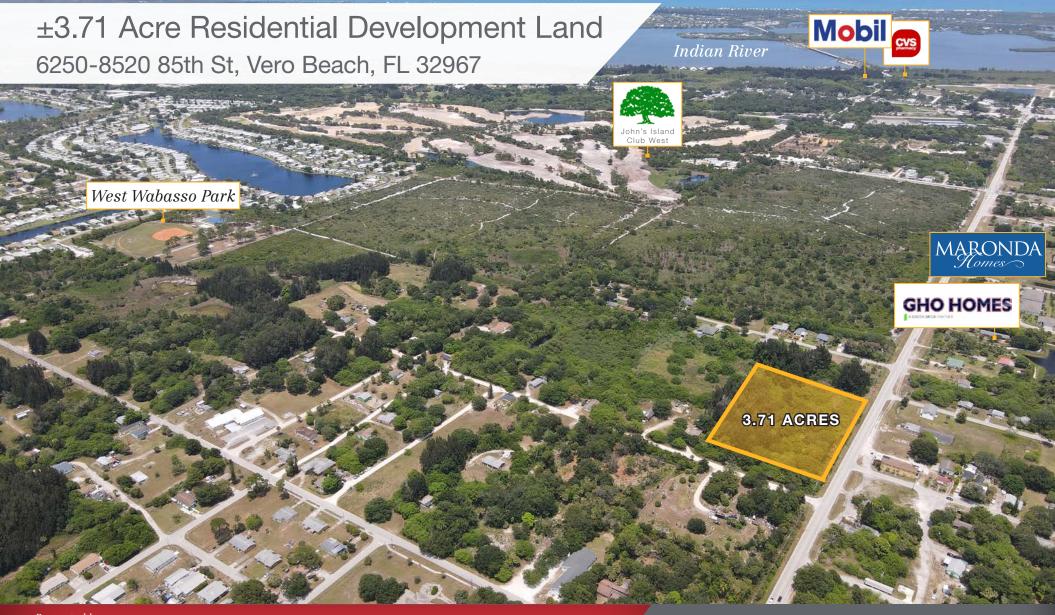
FOR SALE

Atlantic Ocean

NAISouthcoast



Presented by
Reid Armor
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OFFERED AT: \$685,000

Offering Summary

Property Details

Address: 6250-8520 85th St

Vero Beach, FL 32967

Pricing: \$685,000

Land Size: ±3.71 Acres

Zoning: RM-6

APN Number: 31392900000500000144.0 (3 acres) &

31392900000500000143.0

Land Use: Vacant Residential Multifamily

Property Overview

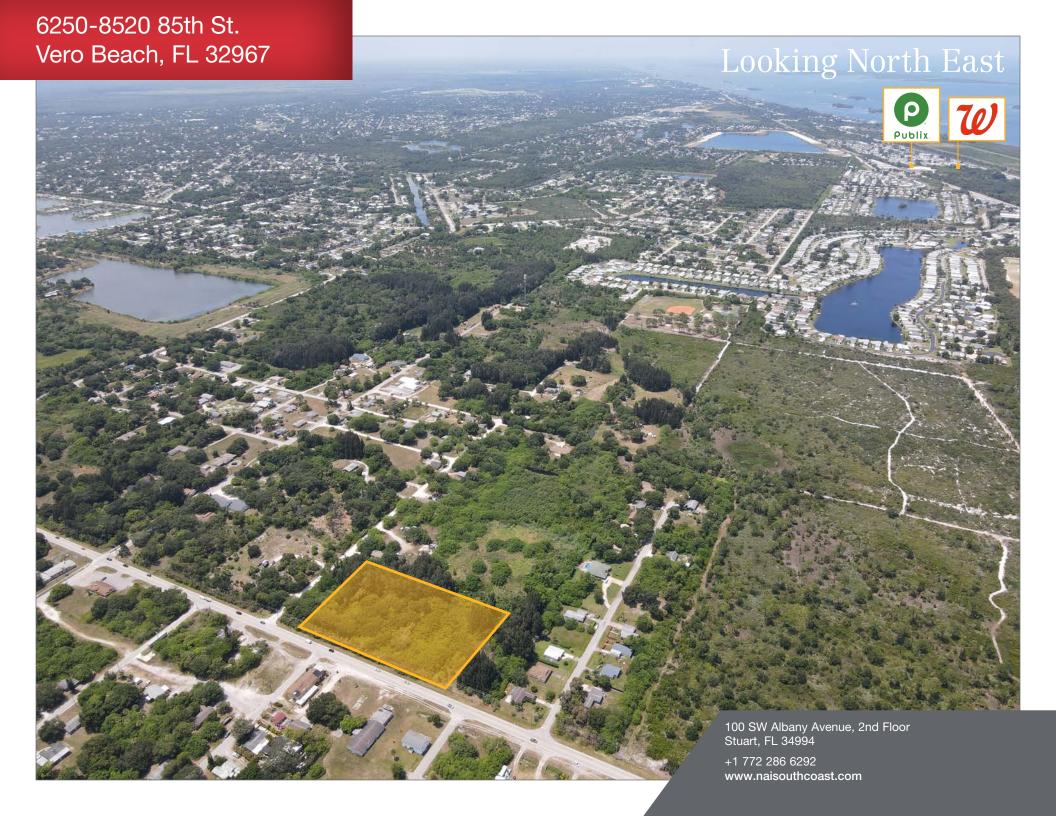
Residential development site just west of U.S. Hwy 1 in highly desirable and growing Vero Beach. Fast and easy access to causeway, beaches, golf, and other area amenities while still offering privacy and tranquility.

This site lends itself to residential development, area developments are selling between \$300,000+ up to \$600,000+ price range depending on build and amenities offered.

The location provides an unmatched balance of opportunities for both near by business or pleasure. Whether that takes you north to Space Coast or south to the Treasure Coast, this site will keep you conveniently located in the heart of it.



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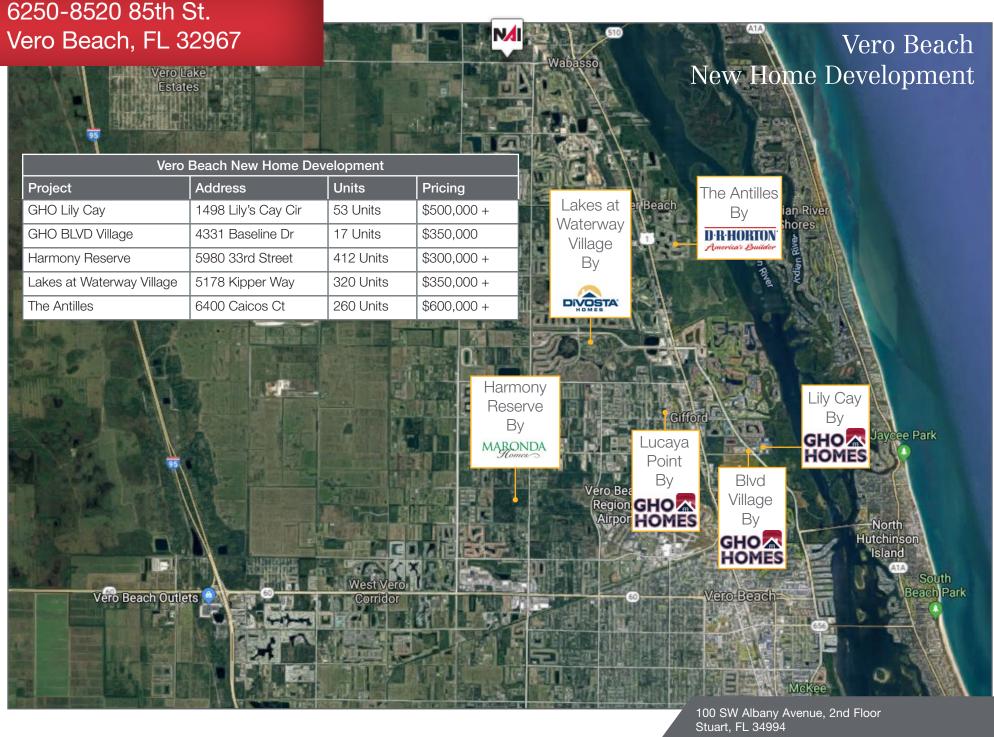






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Regional Overview Indian River County, FL

Indian River County has a friendly, unpretentious atmosphere. Centrally located 70 miles south of the Kennedy Space Center and an hour's drive north of West Palm Beach, the 543 square miles contain 26 miles of unspoiled beaches, groves of renowned Indian River grapefruit, immaculate oceanfront estates and riverfront communities - free from urban sprawl and congestion. Located within a 3-hour drive of 17.9 million potential customers - 90% of Florida's population.

Indian River County, Florida offers the best of both worlds: a desirable location for business and pleasure with a balance that helps build your business in the sun. Those who live, work or visit here find that the communities are safe, modern and loaded with ecological, cultural, educational and technological amenities. Indian River County also offers a cost-competitive place to grow or expand your business.

FECI introduced a proposal for a high speed rail service known as All Aboard Florida, with passenger service between Miami and Orlando with additional stations in Fort Lauderdale and West Palm Beach. The current proposal has 32 trains passing through Indian River County daily with a maximum proposed speed between West Palm and Cocoa at 110 MPH. The project has been the subject of extensive local government discussion since its announcement.

Over the past 20 years, the U. S. Highway No. 1 corridor south of Highway 60 was one of the most popular retail areas of Indian River County. As has been typical of most South Florida cities, growth has expanded westward. Over the past several years the State Road 60 corridor west of the City of Vero Beach has expanded rapidly with new retail and restaurant uses. Two large retail centers, The Outlets of Vero and the Indian River Mall, have opened.





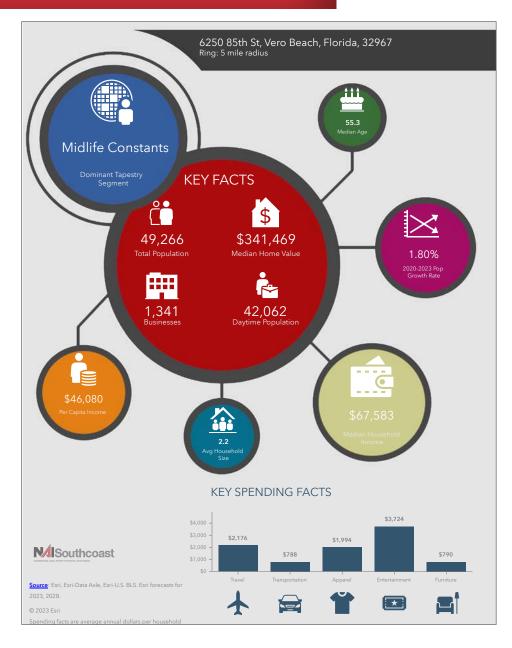




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2023 Demographics



Population

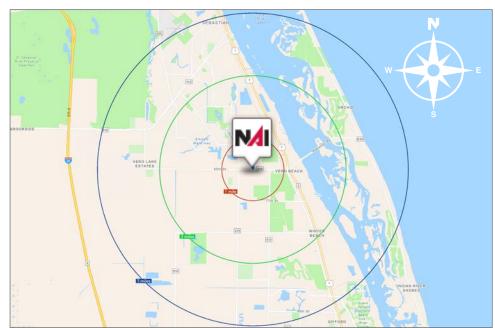
1 Mile 2,1683 Mile: 18,2445 Mile: 49,266

Average Household Income

1 Mile \$78,2913 Mile: \$89,1575 Mile: \$102,768

Median Age

1 Mile 55.53 Mile: 54.85 Mile: 55.3



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Monthly Market Detail Indian River County

Key Statistics

Closed Sales: -19.3%

Median Sales Price: 13.6% Increase

Inventory: -31.3%

Single Family Homes

Summary Statistics	March 2022	March 2021	Percent Change Year-over-Year
Closed Sales	338	419	-19.3%
Paid in Cash	162	189	-14.3%
Median Sale Price	\$375,000	\$330,123	13.6%
Average Sale Price	\$609,828	\$518,247	17.7%
Dollar Volume	\$206.1 Million	\$217.1 Million	-5.1%
Median Percent of Original List Price Received	100.0%	98.9%	1.1%
Median Time to Contract	16 Days	22 Days	-27.3%
Median Time to Sale	54 Days	77 Days	-29.9%
New Pending Sales	327	490	-33.3%
New Listings	339	479	-29.2%
Pending Inventory	554	975	-43.2%
Inventory (Active Listings)	336	489	-31.3%
Months Supply of Inventory	1.1	1.6	-31.3%

Key Statistics

Closed Sales: -48.0%

Median Sales Price: 30.3% Increase

Inventory: -50.9%

Townhomes

Summary Statistics	March 2022	March 2021	Percent Change Year-over-Year
Closed Sales	89	171	-48.0%
Paid in Cash	55	110	-50.0%
Median Sale Price	\$228,000	\$175,000	30.3%
Average Sale Price	\$427,539	\$321,668	32.9%
Dollar Volume	\$38.1 Million	\$55.0 Million	-30.8%
Median Percent of Original List Price Received	100.0%	96.9%	3.2%
Median Time to Contract	15 Days	33 Days	-54.5%
Median Time to Sale	54 Days	73 Days	-26.0%
New Pending Sales	118	165	-28.5%
New Listings	145	125	16.0%
Pending Inventory	218	270	-19.3%
Inventory (Active Listings)	106	216	-50.9%
Months Supply of Inventory	1.2	2.4	-50.0%







Southcoast brings industry leading resources to its brokerage services and property management services. Speed, agility, and keen insight are hallmarks of our services. The result is connecting properties with our exclusive list of investors. NAI Southcoast services rely upon the skills and insights of our experienced team of brokerage, marketing and data resource management professionals. Our process begins with an internal launch meeting that unifies client's objectives with marketing and sales strategies. This launch begins a process that involves the following phases:

- Comprehensive Property Profile competitive review and capital market summary
- Marketing Promotional Strategy Development advertising, direct mail, email, html flyers, web listings, and a public relations tactical outline
- Sales Planning & Execution database profile analysis, identification of network connections, and direct contact with an exclusive list of buyers
- Client Communication communication of progress through regularly scheduled activity reports and updates
- Maximum Price the result is the capitalization of market dynamics to achieve a competitive bid environment in order to maximum sale price

NAI Southcoast's key point of differentiation in our services is the volume of strong relationships we have established with institutional, local, regional and national private equity firms, life companies, and owner/investors. We created and maintain a database of property and investor profiles that encompasses portfolio details and acquisition criteria of these nationwide firms.

The information gathered and analyzed by the NAI Southcoast's team allows us to utilize the speed and the efficiency of technology to promptly connect our investors and institutional partners with properties that correspond to their acquisition requirements. Our clients have access to more opportunities and can make faster and better decisions armed with targeted information.

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