



Capstone Commercial M&A Advisors
P.O. Box 320945
Cocoa Beach, Florida 32932

Kent Cooper M&AMI CBI CCIM CM&AP CVA
M&A Master Intermediary

Phone: 321-784-4222 Cell: 321-720-0429
Email: kent@capstonebrevard.com

SPECIALIZING IN THE CONSTRUCTION OF REINFORCED CONCRETE STRUCTURES

NAICS Codes	SIC Codes	
2381	1771	Foundation, Structures, and Building Exterior Contractors
238110	1771	Poured Concrete Foundation and Structures Contractors
238140	1771	Masonry Contractors

Company Overview

The company is a full service subcontractor for concrete reinforced structures. The company was established in 2004 and has three location; Tampa Bay, South Florida and Austin.. The business is a multi-disciplined company, specializing in all aspects of concrete reinforced building structures. The Company's main markets include commercial, hospitals, museums, marine aquariums and residential high rise building construction.

Company Highlights

- *Three location;
Tampa Bay, Miami, Austin*
- *Management in Place*
- *Stabilized Employees - 700 ± Employees*
- *Extensive ongoing projects*
- *Leased facilities*
- *Established Since 2004*

Financial Highlights

- *\$96 million in Gross Revenues for 2022 and growing rapidly*
- *2022 EBITDA - \$12.8 million*
- *2022 Sellers Discretionary Earnings – 13.5 million*
- *2023 Estimated EBITDA - \$15 million*
- *2023 Current Receivables - \$24 million*
- *2023 Backlog - \$149 million*
- *Operations in Central & South Florida and Central Texas*
- *Listed Selling Price \$60 million*

Valuation & Deal Structure: The principals are entertaining immediate offers. Each offer will be evaluated on its own merits in relation to other offers. Upon proper Buyer qualification, including the customary exchange of financial information and confidentiality agreements, additional company information will be issued. To obtain additional information pertaining to this business a Non-Disclosure Agreement will need to be signed.