

The Oaks at 138th

8550 NE 138TH LANE • LADY LAKE, FL 32159

Premium Office Building



FRAN DANN-AKIN, SIOR

FOXFIRE REALTY • 16570 HWY 441 • SUMMERFIELD, FL 34491

(352) 266-7795 • Fran@FranAkin.com





The Oaks at 138th • 8550 NE 138th Lane, Lady Lake

- 3,624 SF Premium Medical Office Building
- Designed with more than 12 private rooms, 4 restrooms, laboratory, break room, and large reception area - equipped to handle 1-4 doctors on site
- Currently with Golf cart access to The Villages, Stonecrest & Spruce Creek South
- Neighbors with Oaks Professional Place, Advent Health, AT&T, Lowes, Bealls, Cracker Barrel, Aldi Foods, UF Health Hospital, banks and more new construction underway
- The Villages Busiest Traffic Corridor with a Daily Traffic Count of Almost 40,000
- Excellent Demographics



Lobby



*Lobby
Bathrooms*



Reception



Front Area



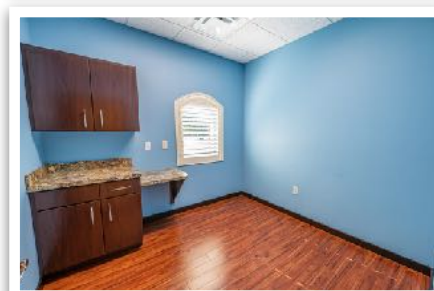
Office



Laboratory



*Procedure
Room*



Exam Room



*Break
Room*



*Spa
Bathroom*



Spa Room



*Back Outdoor
Area*



Demographic and Income Profile

8550 NE 138th Ln, Lady Lake, Florida, 32159 2
 8550 NE 138th Ln, Lady Lake, Florida, 32159
 Ring Band: 0 - 4 mile radius

Prepared by Esri
 Latitude: 28.95904
 Longitude: -81.96013

Summary	Census 2010	2020	2025
Population	53,467	57,408	62,207
Households	28,794	31,720	34,514
Families	19,237	20,873	22,599
Average Household Size	1.85	1.80	1.80
Owner Occupied Housing Units	26,363	28,814	31,325
Renter Occupied Housing Units	2,431	2,905	3,190
Median Age	68.8	71.0	72.4
Trends: 2020-2025 Annual Rate	Area	State	National
Population	1.62%	1.33%	0.72%
Households	1.70%	1.27%	0.72%
Families	1.60%	1.23%	0.64%
Owner HHS	1.69%	1.22%	0.72%
Median Household Income	0.79%	1.51%	1.60%

Households by Income	2020		2025	
	Number	Percent	Number	Percent
<\$15,000	2,285	7.2%	2,360	6.8%
\$15,000 - \$24,999	3,254	10.3%	3,313	9.6%
\$25,000 - \$34,999	4,432	14.0%	4,472	13.0%
\$35,000 - \$49,999	5,434	17.1%	5,626	16.3%
\$50,000 - \$74,999	7,518	23.7%	8,261	23.9%
\$75,000 - \$99,999	4,156	13.1%	4,754	13.8%
\$100,000 - \$149,999	3,329	10.5%	4,062	11.8%
\$150,000 - \$199,999	921	2.9%	1,186	3.4%
\$200,000+	390	1.2%	482	1.4%
Median Household Income	\$50,936		\$52,968	
Average Household Income	\$62,536		\$67,908	
Per Capita Income	\$33,998		\$37,057	

Population by Age	Census 2010		2020		2025	
	Number	Percent	Number	Percent	Number	Percent
0 - 4	719	1.3%	657	1.1%	660	1.1%
5 - 9	778	1.5%	680	1.2%	674	1.1%
10 - 14	828	1.5%	725	1.3%	723	1.2%
15 - 19	770	1.4%	693	1.2%	677	1.1%
20 - 24	672	1.3%	699	1.2%	630	1.0%
25 - 34	1,490	2.8%	1,543	2.7%	1,528	2.5%
35 - 44	1,955	3.7%	1,607	2.8%	1,650	2.7%
45 - 54	3,073	5.7%	2,317	4.0%	2,116	3.4%
55 - 64	9,150	17.1%	7,553	13.2%	7,175	11.5%
65 - 74	19,483	36.4%	21,862	38.1%	21,583	34.7%
75 - 84	11,955	22.4%	15,100	26.3%	19,835	31.9%
85+	2,594	4.9%	3,971	6.9%	4,956	8.0%

Race and Ethnicity	Census 2010		2020		2025	
	Number	Percent	Number	Percent	Number	Percent
White Alone	51,294	95.9%	54,255	94.5%	58,324	93.8%
Black Alone	979	1.8%	1,254	2.2%	1,479	2.4%
American Indian Alone	88	0.2%	105	0.2%	121	0.2%
Asian Alone	471	0.9%	813	1.4%	1,037	1.7%
Pacific Islander Alone	9	0.0%	12	0.0%	13	0.0%
Some Other Race Alone	265	0.5%	427	0.7%	542	0.9%
Two or More Races	360	0.7%	541	0.9%	690	1.1%
Hispanic Origin (Any Race)	1,400	2.6%	2,181	3.8%	2,822	4.5%

Data Note: Income is expressed in current dollars.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025.

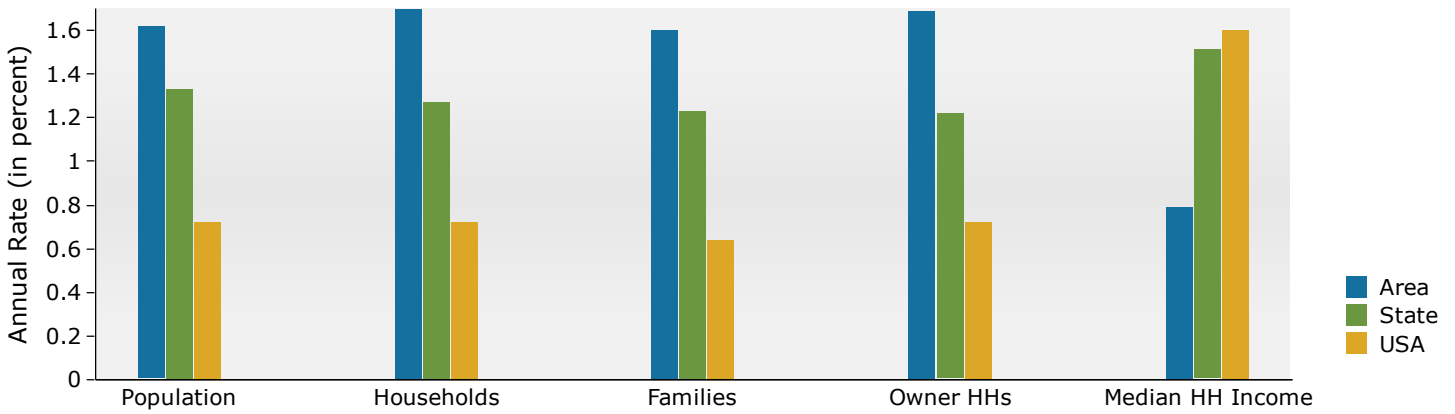


Demographic and Income Profile

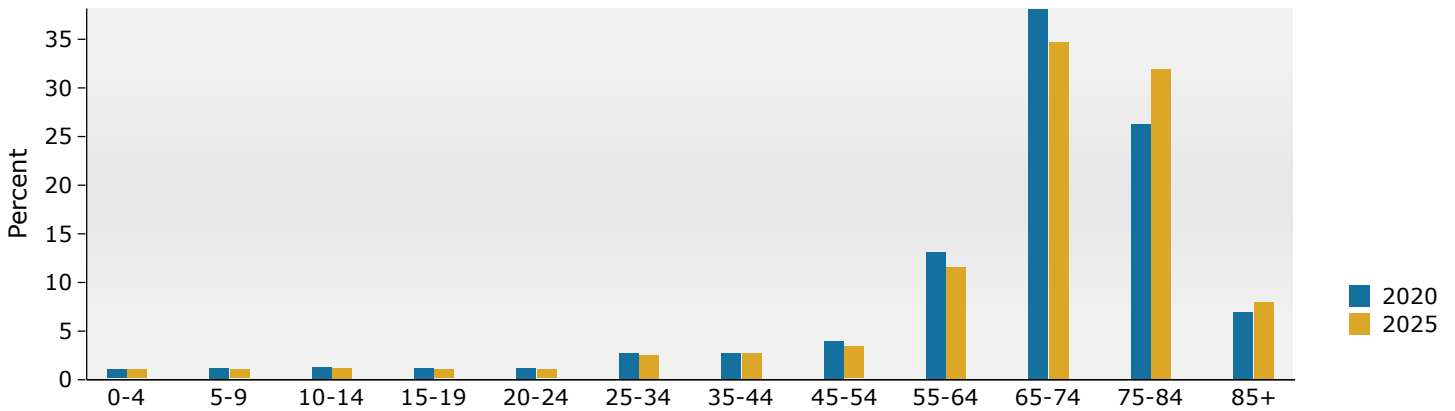
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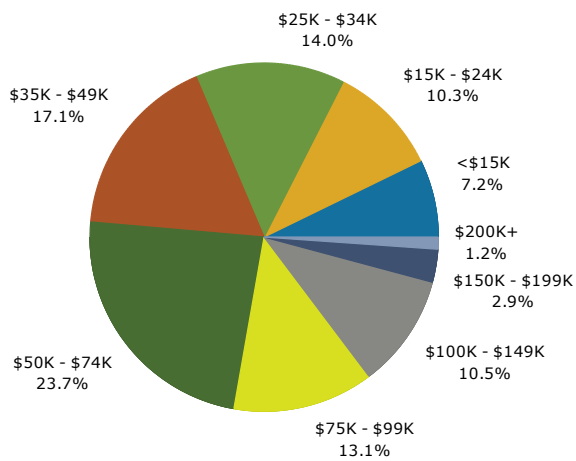
Trends 2020-2025



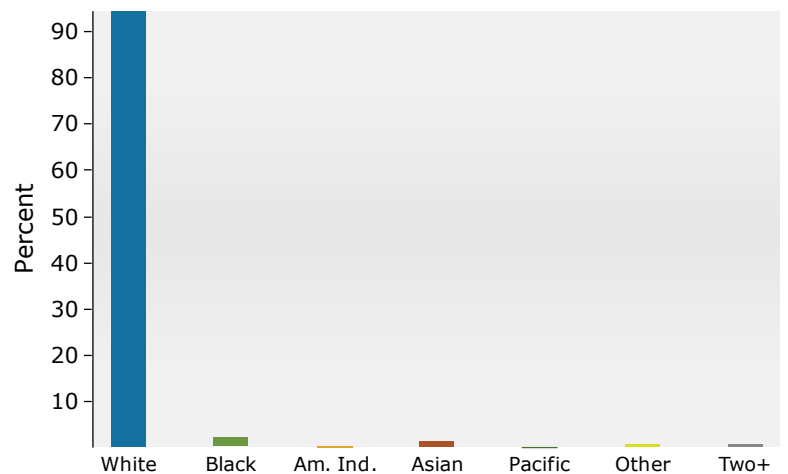
Population by Age



2020 Household Income



2020 Population by Race



2020 Percent Hispanic Origin: 3.8%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025.



Demographic and Income Profile

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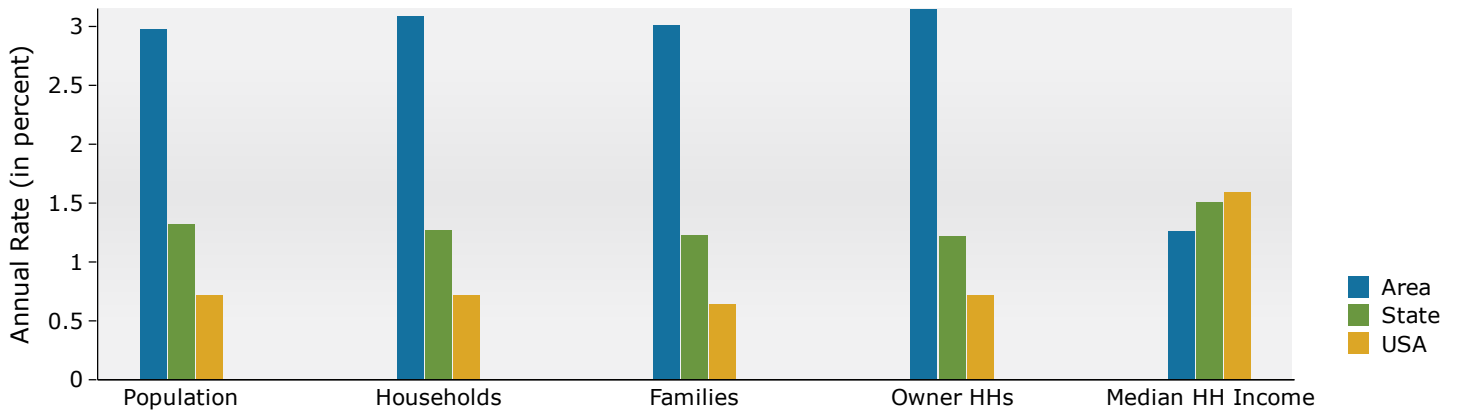


Demographic and Income Profile

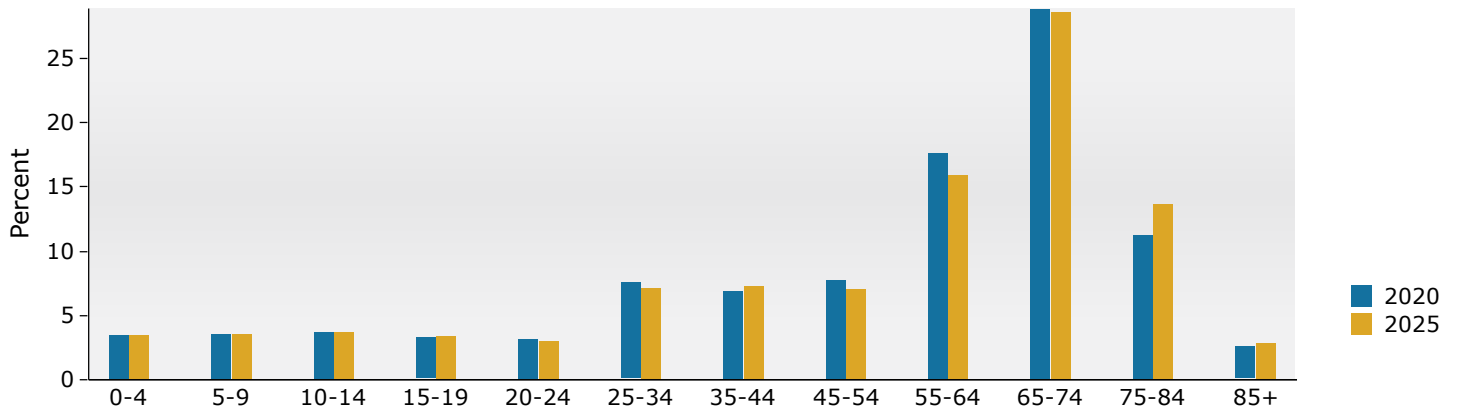
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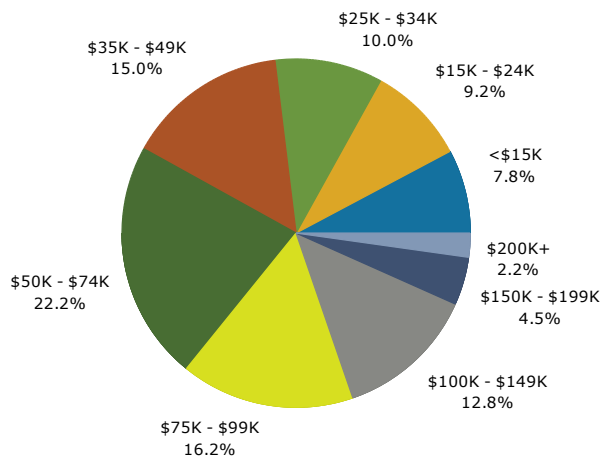
Trends 2020-2025



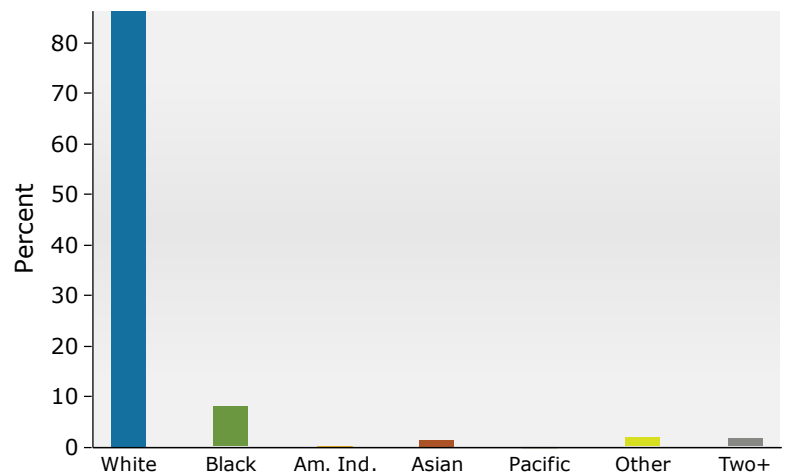
Population by Age



2020 Household Income



2020 Population by Race



2020 Percent Hispanic Origin: 7.8%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025.



Medical Expenditures

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Demographic Summary		2020	2025
Population		57,408	62,207
Households		31,720	34,514
Families		20,873	22,599
Median Household Income		\$50,936	\$52,968
Males per 100 Females		88.6	88.2
Population by Age			
Population <5 Years		1.1%	1.1%
Population 65+ Years		71.3%	74.5%
Median Age		71.0	72.4
	Spending Potential Index	Average Amount Spent	Total
Health Care	81	\$4,660.71	\$147,837,875
Medical Care	86	\$1,757.08	\$55,734,433
Physician Services	73	\$190.34	\$6,037,499
Dental Services	94	\$363.86	\$11,541,588
Eyecare Services	85	\$58.74	\$1,863,083
Lab Tests, X-rays	71	\$48.72	\$1,545,555
Hospital Room and Hospital Services	70	\$133.28	\$4,227,661
Convalescent or Nursing Home Care	138	\$19.15	\$607,580
Other Medical Services (1)	73	\$99.18	\$3,145,990
Nonprescription Drugs	83	\$123.46	\$3,916,047
Prescription Drugs	88	\$308.09	\$9,772,626
Nonprescription Vitamins	102	\$95.79	\$3,038,395
Medicare Prescription Drug Premium	125	\$144.22	\$4,574,714
Eyeglasses and Contact Lenses	71	\$66.27	\$2,101,967
Hearing Aids	133	\$38.17	\$1,210,734
Medical Equipment for General Use	94	\$6.62	\$209,912
Other Medical Supplies/Equipment (2)	83	\$61.19	\$1,941,082
Health Insurance	78	\$2,903.64	\$92,103,442
Blue Cross/Blue Shield	63	\$692.58	\$21,968,750
Fee for Service Health Plan	64	\$522.42	\$16,571,014
HMO	64	\$492.06	\$15,608,150
Medicare Payments	125	\$547.65	\$17,371,322
Long Term Care Insurance	106	\$63.14	\$2,002,798
Dental Care Insurance	68	\$96.45	\$3,059,536
Vision Care Insurance	61	\$17.40	\$552,010
Prescription Drug Insurance	84	\$6.56	\$208,173
Other Single Service Insurance (3)	99	\$19.71	\$625,259
Medicaid Premiums	42	\$3.93	\$124,742
Tricare/Military Premiums	91	\$5.38	\$170,773
Children's Health Ins Program Premiums	53	\$1.10	\$34,994

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

(1) Other Medical Services includes Services by Medical Professionals other than Physicians, Outpatient Hospital Care, Blood Donation, and Ambulance, Dialysis, Emergency Room, Oxygen or Rescue Services.

(2) Other Medical Supplies/Equipment includes Topicals, Dressings, Supportive and Convalescent Medical Equipment, Rental of Medical Equipment for General Use, and Rental of Supportive and Convalescent Medical Equipment.

(3) Other Single Service Insurance Other Single Service Insurance includes health insurance coverage that provides for only one type of service, other than dental care, vision care, prescriptions, and long-term care

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.



Medical Expenditures

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Demographic Summary		2020	2025
Population		106,598	123,466
Households		49,166	57,246
Families		34,913	40,503
Median Household Income		\$56,634	\$60,295
Males per 100 Females		94.2	95.3
Population by Age			
Population <5 Years		3.5%	3.5%
Population 65+ Years		42.9%	45.3%
Median Age		61.9	62.8
	Spending Potential Index	Average Amount Spent	Total
Health Care	89	\$5,121.57	\$251,807,091
Medical Care	93	\$1,894.86	\$93,162,506
Physician Services	84	\$218.75	\$10,755,288
Dental Services	96	\$373.95	\$18,385,448
Eyecare Services	92	\$63.50	\$3,122,247
Lab Tests, X-rays	84	\$57.28	\$2,816,447
Hospital Room and Hospital Services	82	\$156.62	\$7,700,555
Convalescent or Nursing Home Care	131	\$18.11	\$890,610
Other Medical Services (1)	82	\$111.54	\$5,483,801
Nonprescription Drugs	91	\$135.41	\$6,657,811
Prescription Drugs	96	\$334.85	\$16,463,387
Nonprescription Vitamins	103	\$96.32	\$4,735,739
Medicare Prescription Drug Premium	122	\$141.56	\$6,960,047
Eyeglasses and Contact Lenses	82	\$76.78	\$3,774,779
Hearing Aids	127	\$36.27	\$1,783,184
Medical Equipment for General Use	96	\$6.73	\$330,648
Other Medical Supplies/Equipment (2)	91	\$67.17	\$3,302,516
Health Insurance	87	\$3,226.71	\$158,644,585
Blue Cross/Blue Shield	77	\$845.28	\$41,559,181
Fee for Service Health Plan	78	\$635.46	\$31,242,944
HMO	74	\$568.38	\$27,945,193
Medicare Payments	121	\$531.38	\$26,125,889
Long Term Care Insurance	105	\$62.73	\$3,084,273
Dental Care Insurance	79	\$112.91	\$5,551,206
Vision Care Insurance	76	\$21.89	\$1,076,304
Prescription Drug Insurance	93	\$7.30	\$358,734
Other Single Service Insurance (3)	98	\$19.47	\$957,372
Medicaid Premiums	65	\$5.99	\$294,271
Tricare/Military Premiums	96	\$5.71	\$280,846
Children's Health Ins Program Premiums	68	\$1.41	\$69,100

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

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Retail Goods and Services Expenditures

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Top Tapestry Segments	Percent	Demographic Summary	2020	2025
The Elders (9C)	86.4%	Population	57,408	62,207
Senior Escapes (9D)	5.7%	Households	31,720	34,514
Heartland Communities (6F)	3.4%	Families	20,873	22,599
Front Porches (8E)	1.9%	Median Age	71.0	72.4
Rural Resort Dwellers (6E)	1.4%	Median Household Income	\$50,936	\$52,968
		Spending Potential Index	Average Amount Spent	Total
Apparel and Services		65	\$1,387.01	\$43,995,983
Men's		64	\$269.33	\$8,543,103
Women's		73	\$548.44	\$17,396,499
Children's		46	\$145.06	\$4,601,385
Footwear		61	\$291.70	\$9,252,694
Watches & Jewelry		73	\$84.81	\$2,690,239
Apparel Products and Services (1)		82	\$47.67	\$1,512,064
Computer				
Computers and Hardware for Home Use		72	\$117.84	\$3,737,896
Portable Memory		75	\$2.91	\$92,427
Computer Software		69	\$6.74	\$213,793
Computer Accessories		80	\$14.17	\$449,332
Entertainment & Recreation		70	\$2,287.64	\$72,563,967
Fees and Admissions		67	\$483.67	\$15,342,099
Membership Fees for Clubs (2)		69	\$165.20	\$5,240,042
Fees for Participant Sports, excl. Trips		84	\$82.81	\$2,626,798
Tickets to Theatre/Operas/Concerts		72	\$58.44	\$1,853,871
Tickets to Movies		67	\$38.29	\$1,214,584
Tickets to Parks or Museums		67	\$22.07	\$700,068
Admission to Sporting Events, excl. Trips		64	\$40.42	\$1,282,011
Fees for Recreational Lessons		52	\$75.95	\$2,409,040
Dating Services		60	\$0.49	\$15,683
TV/Video/Audio		75	\$872.56	\$27,677,558
Cable and Satellite Television Services		79	\$637.58	\$20,224,070
Televisions		72	\$77.54	\$2,459,527
Satellite Dishes		85	\$1.00	\$31,594
VCRs, Video Cameras, and DVD Players		68	\$3.53	\$111,940
Miscellaneous Video Equipment		63	\$15.62	\$495,588
Video Cassettes and DVDs		69	\$6.87	\$217,851
Video Game Hardware/Accessories		50	\$14.29	\$453,229
Video Game Software		53	\$8.76	\$278,021
Rental/Streaming/Downloaded Video		62	\$33.70	\$1,069,072
Installation of Televisions		136	\$1.47	\$46,640
Audio (3)		66	\$70.70	\$2,242,742
Rental and Repair of TV/Radio/Sound Equipment		61	\$1.49	\$47,284
Pets		69	\$479.54	\$15,211,085
Toys/Games/Crafts/Hobbies (4)		59	\$71.42	\$2,265,362
Recreational Vehicles and Fees (5)		62	\$97.18	\$3,082,707
Sports/Recreation/Exercise Equipment (6)		70	\$141.93	\$4,502,116
Photo Equipment and Supplies (7)		58	\$29.70	\$942,238
Reading (8)		86	\$92.72	\$2,941,022
Catered Affairs (9)		63	\$18.91	\$599,780
Food		71	\$6,455.73	\$204,775,619
Food at Home		72	\$3,864.52	\$122,582,631
Bakery and Cereal Products		71	\$495.45	\$15,715,737
Meats, Poultry, Fish, and Eggs		73	\$851.68	\$27,015,446
Dairy Products		73	\$403.03	\$12,784,169
Fruits and Vegetables		74	\$772.65	\$24,508,579
Snacks and Other Food at Home (10)		71	\$1,341.70	\$42,558,700
Food Away from Home		69	\$2,591.20	\$82,192,988
Alcoholic Beverages		70	\$434.77	\$13,790,964

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	92	\$22,512.32	\$714,090,786
Value of Retirement Plans	76	\$72,930.19	\$2,313,345,763
Value of Other Financial Assets	124	\$10,155.63	\$322,136,569
Vehicle Loan Amount excluding Interest	65	\$1,904.32	\$60,404,878
Value of Credit Card Debt	68	\$1,762.08	\$55,893,231
Health			
Nonprescription Drugs	83	\$123.46	\$3,916,047
Prescription Drugs	88	\$308.09	\$9,772,626
Eyeglasses and Contact Lenses	71	\$66.27	\$2,101,967
Home			
Mortgage Payment and Basics (11)	70	\$7,319.34	\$232,169,514
Maintenance and Remodeling Services	86	\$2,199.75	\$69,776,112
Maintenance and Remodeling Materials (12)	73	\$400.07	\$12,690,378
Utilities, Fuel, and Public Services	72	\$3,527.04	\$111,877,647
Household Furnishings and Equipment			
Household Textiles (13)	70	\$70.73	\$2,243,714
Furniture	65	\$419.26	\$13,299,017
Rugs	60	\$21.13	\$670,257
Major Appliances (14)	74	\$264.64	\$8,394,525
Housewares (15)	82	\$79.31	\$2,515,820
Small Appliances	69	\$34.35	\$1,089,453
Luggage	72	\$10.64	\$337,439
Telephones and Accessories	78	\$68.58	\$2,175,407
Household Operations			
Child Care	46	\$234.66	\$7,443,404
Lawn and Garden (16)	86	\$419.94	\$13,320,559
Moving/Storage/Freight Express	70	\$41.87	\$1,327,965
Housekeeping Supplies (17)	81	\$630.27	\$19,992,126
Insurance			
Owners and Renters Insurance	79	\$470.00	\$14,908,456
Vehicle Insurance	70	\$1,261.08	\$40,001,352
Life/Other Insurance	71	\$384.56	\$12,198,255
Health Insurance	78	\$2,903.64	\$92,103,442
Personal Care Products (18)	71	\$355.04	\$11,261,849
School Books and Supplies (19)	63	\$92.35	\$2,929,488
Smoking Products	60	\$241.77	\$7,668,983
Transportation			
Payments on Vehicles excluding Leases	64	\$1,655.87	\$52,524,277
Gasoline and Motor Oil	67	\$1,574.01	\$49,927,666
Vehicle Maintenance and Repairs	73	\$847.45	\$26,881,113
Travel			
Airline Fares	78	\$466.53	\$14,798,444
Lodging on Trips	78	\$504.53	\$16,003,549
Auto/Truck Rental on Trips	81	\$23.22	\$736,384
Food and Drink on Trips	76	\$433.49	\$13,750,416

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Retail Goods and Services Expenditures

8550 NE 138th Ln, Lady Lake, Florida, 32159 3
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Top Tapestry Segments	Percent	Demographic Summary	2020	2025
The Elders (9C)	51.8%	Population	106,598	123,466
Traditional Living (12B)	18.9%	Households	49,166	57,246
Senior Escapes (9D)	6.8%	Families	34,913	40,503
Down the Road (10D)	6.5%	Median Age	61.9	62.8
Southern Satellites (10A)	3.4%	Median Household Income	\$56,634	\$60,295
		Spending Potential Index	Average Amount Spent	Total
Apparel and Services		76	\$1,628.31	\$80,057,556
Men's		74	\$311.79	\$15,329,314
Women's		82	\$615.08	\$30,241,044
Children's		64	\$203.03	\$9,982,311
Footwear		74	\$353.61	\$17,385,466
Watches & Jewelry		82	\$95.36	\$4,688,691
Apparel Products and Services (1)		85	\$49.44	\$2,430,729
Computer				
Computers and Hardware for Home Use		79	\$128.92	\$6,338,443
Portable Memory		82	\$3.17	\$155,780
Computer Software		77	\$7.49	\$368,496
Computer Accessories		88	\$15.45	\$759,435
Entertainment & Recreation		80	\$2,608.69	\$128,258,650
Fees and Admissions		75	\$538.75	\$26,488,045
Membership Fees for Clubs (2)		76	\$182.73	\$8,984,158
Fees for Participant Sports, excl. Trips		89	\$87.07	\$4,280,729
Tickets to Theatre/Operas/Concerts		78	\$63.29	\$3,111,725
Tickets to Movies		75	\$43.25	\$2,126,244
Tickets to Parks or Museums		75	\$24.77	\$1,217,953
Admission to Sporting Events, excl. Trips		75	\$46.87	\$2,304,516
Fees for Recreational Lessons		62	\$90.15	\$4,432,194
Dating Services		77	\$0.62	\$30,527
TV/Video/Audio		85	\$989.08	\$48,628,928
Cable and Satellite Television Services		88	\$710.18	\$34,916,466
Televisions		82	\$88.88	\$4,370,085
Satellite Dishes		92	\$1.08	\$53,312
VCRs, Video Cameras, and DVD Players		80	\$4.16	\$204,679
Miscellaneous Video Equipment		78	\$19.38	\$953,078
Video Cassettes and DVDs		81	\$8.09	\$397,573
Video Game Hardware/Accessories		68	\$19.27	\$947,478
Video Game Software		70	\$11.60	\$570,138
Rental/Streaming/Downloaded Video		75	\$40.62	\$1,997,310
Installation of Televisions		123	\$1.33	\$65,442
Audio (3)		78	\$82.63	\$4,062,804
Rental and Repair of TV/Radio/Sound Equipment		76	\$1.84	\$90,563
Pets		81	\$560.10	\$27,537,878
Toys/Games/Crafts/Hobbies (4)		74	\$89.63	\$4,406,845
Recreational Vehicles and Fees (5)		72	\$111.73	\$5,493,105
Sports/Recreation/Exercise Equipment (6)		81	\$163.93	\$8,059,542
Photo Equipment and Supplies (7)		71	\$36.29	\$1,784,293
Reading (8)		90	\$97.17	\$4,777,346
Catered Affairs (9)		74	\$22.02	\$1,082,668
Food		80	\$7,327.69	\$360,273,183
Food at Home		82	\$4,362.03	\$214,463,562
Bakery and Cereal Products		81	\$561.73	\$27,618,238
Meats, Poultry, Fish, and Eggs		82	\$956.25	\$47,015,003
Dairy Products		82	\$452.67	\$22,255,970
Fruits and Vegetables		82	\$855.88	\$42,080,054
Snacks and Other Food at Home (10)		82	\$1,535.50	\$75,494,298
Food Away from Home		79	\$2,965.66	\$145,809,621
Alcoholic Beverages		78	\$488.32	\$24,008,509

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	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	95	\$23,105.94	\$1,136,026,403
Value of Retirement Plans	85	\$80,732.28	\$3,969,283,317
Value of Other Financial Assets	119	\$9,716.77	\$477,734,722
Vehicle Loan Amount excluding Interest	79	\$2,295.75	\$112,872,775
Value of Credit Card Debt	79	\$2,041.55	\$100,374,681
Health			
Nonprescription Drugs	91	\$135.41	\$6,657,811
Prescription Drugs	96	\$334.85	\$16,463,387
Eyeglasses and Contact Lenses	82	\$76.78	\$3,774,779
Home			
Mortgage Payment and Basics (11)	79	\$8,289.00	\$407,537,190
Maintenance and Remodeling Services	89	\$2,273.50	\$111,778,688
Maintenance and Remodeling Materials (12)	83	\$456.37	\$22,437,731
Utilities, Fuel, and Public Services	83	\$4,055.12	\$199,373,921
Household Furnishings and Equipment			
Household Textiles (13)	80	\$81.28	\$3,996,128
Furniture	77	\$493.11	\$24,244,032
Rugs	73	\$25.79	\$1,268,206
Major Appliances (14)	83	\$298.89	\$14,695,185
Housewares (15)	89	\$86.51	\$4,253,286
Small Appliances	80	\$39.51	\$1,942,501
Luggage	80	\$11.73	\$576,906
Telephones and Accessories	85	\$75.08	\$3,691,198
Household Operations			
Child Care	60	\$310.95	\$15,288,074
Lawn and Garden (16)	91	\$445.37	\$21,897,004
Moving/Storage/Freight Express	78	\$47.02	\$2,311,782
Housekeeping Supplies (17)	89	\$687.51	\$33,802,352
Insurance			
Owners and Renters Insurance	89	\$530.94	\$26,104,322
Vehicle Insurance	81	\$1,455.61	\$71,566,417
Life/Other Insurance	82	\$442.90	\$21,775,706
Health Insurance	87	\$3,226.71	\$158,644,585
Personal Care Products (18)	82	\$408.73	\$20,095,738
School Books and Supplies (19)	74	\$108.97	\$5,357,613
Smoking Products	78	\$315.15	\$15,494,893
Transportation			
Payments on Vehicles excluding Leases	78	\$2,021.90	\$99,408,854
Gasoline and Motor Oil	79	\$1,864.27	\$91,658,689
Vehicle Maintenance and Repairs	83	\$964.54	\$47,422,339
Travel			
Airline Fares	82	\$492.26	\$24,202,667
Lodging on Trips	84	\$543.53	\$26,723,424
Auto/Truck Rental on Trips	84	\$24.27	\$1,193,016
Food and Drink on Trips	82	\$472.02	\$23,207,360

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- (1) Apparel Products and Services** includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs** includes membership fees for social, recreational, and health clubs.
- (3) Audio** includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games** includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees** includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment** includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies** includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading** includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs** includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home** includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics** includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials** includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles** includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances** includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares** includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden** includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies** includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products** includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies** includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

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May 25, 2021



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