

## Trevor Hall, Jr.

DIRECTOR OF LAND SERVICES
Colliers International | Central Florida



Central Florida

trevor.hall@colliers.com

### EDUCATION OR QUALIFICATIONS

1972 Bachelors Degree in Economics with Honors, Michigan State University

Former Real Estate Instructor at University of Central Florida, Continuing Education

#### **CONTACT DETAILS**

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Colliers International 622 E Washington Street Suite 300 Orlando, Florida, 32801

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#### AREA OF EXPERTISE

Trevor has successfully pursued a land brokerage career in Central Florida for over 30 years. The focus of his practice is the representation of important landowners, taking an innovative and enthusiastic approach to maximizing the value of their land holdings and acquisition activities.

Trevor's friends and colleagues know him as a fun-loving, intelligent, ethical and resourceful professional. Trevor is proud of his litigation-free past and views himself as a true fiduciary agent for his clients, in the best, old-fashioned meaning of that role.

#### PROFESSIONAL ACCOMPLISHMENTS

- Colliers International Land Advisory member of steering committee
- Top Producer Florida Ranch Lands 1975-1990

# BUSINESS AND EDUCATIONAL BACKGROUND

Many of the area's larger land transactions have occurred due to Trevor's efforts. The needs and goals of the client together with the unique qualities of each assignment direct his efforts. As listing agent, a variety of value-enhancing efforts have lead to sales at the highest and best values for his clients. During the most-recent downturn, two important land assemblage efforts have been successfully pursued.

Trevor became a top producer with Florida Ranch Lands, the firm that assembled Disney World. He and his father then worked together as owners of Lambert Smith Hampton's Orlando office. Many of Orlando's best agents helped them build the sales volume and property management portfolio of this firm. He then engineered a sale of that firm to the Pizzuti organization and repositioned himself in land-owner representation. In 1998 he joined Colliers and has thrived as an integral team member and Director of Land Services.

#### **COMMUNITY INVOLVEMENT**

- NAIOP Past President, Orlando Chapter
- Homebuilders Association Former Director
- Central Florida YMCA, Metro Board and Development Committee
- MENSA
- Eagle Scout